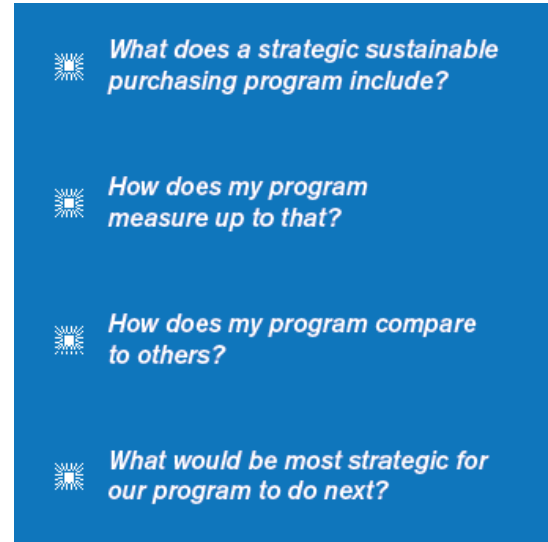


## What is the SPLC BENCHMARK Cohort Program?

A virtual, workshop-based training and coaching program which leverages SPLC's Maturity Model for Leadership in Sustainable Purchasing to:

- **Educate** on key methodologies in sustainable purchasing leadership
- **Measure and validate** an organization's sustainable purchasing program against SPLC's Maturity Model for Leadership
- **Benchmark** results to a group of peer organizations
- **Plan** strategic improvements in order to enable the global sustainable economy of the future



*What does a strategic sustainable purchasing program include?*

*How does my program measure up to that?*

*How does my program compare to others?*

*What would be most strategic for our program to do next?*

## Benefits of the SPLC BENCHMARK Cohort Program

### Save money.

Avoid the costs of independent consultation; capitalizing on cross-sector developed best practices which efficiently and effectively align and drive cross-functional supply chain efforts towards leadership levels.

### Obtain a strategic path for moving forward.

Receive an organized framework of strategic next steps to achieve and justify your next level of leadership in sustainable purchasing.

### Demonstrate leadership.

Identify strategic leadership within your organization including third-party certification you can take forward to your customers, employees, investors and customers with confidence.

### Reduce risk from complex supply chains.

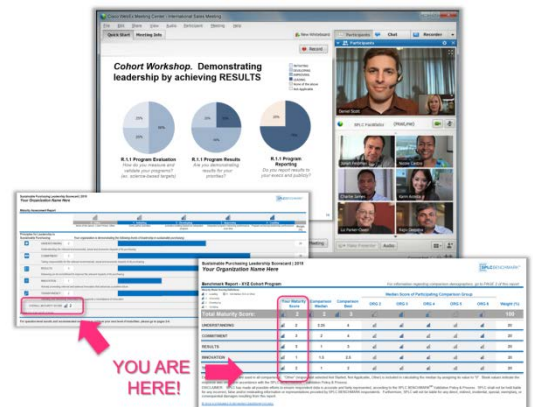
Understand the operational levers that ensure the social, economic and environmental performance of your supply chain in order to mitigate risks and increase supply chain resiliency.

### Formalize your program.

Identify a comprehensive "inventory" of existing activities that define your sustainable purchasing program, and serve as the foundation for progress.

### Start a movement.

Partner with internal and external peers to learn, teach and drive supply chain practices which enable a global sustainable economy.



*"You have demonstrated leadership in understanding your sustainable purchasing impacts."*

*"Increase your leadership maturity by publicly reporting your program's goals and results."*



"[The SPLC Benchmark Program] is forcing us to think about where we are really at, how well we are doing, and what connections we don't have right now in relation to some of our other peer groups throughout government."

- Gary Lambert, Chief Procurement Officer,  
Commonwealth of Massachusetts

"By comparing leadership across sectors, SPLC BENCHMARK enables sharing and learning across the whole economy."

- Christopher Davis, CodeGreen

## What is included in the program?

- Assignment to a cohort sector *of your choice* for up to three individuals in your organization
- Seven virtual workshops delivered over a six-month time period covering:
  - ❖ An introduction to sustainable purchasing
  - ❖ Full access and support to the SPLC BENCHMARK platform
  - ❖ Expert-led best practice sharing, case study and cohort trend discussions
- Your organization's *confidential* SPLC BENCHMARK Scorecard including recommended strategic next steps
- An online community dedicated to your cohort resources and activities
- (Non-Members) Six-month FREE trial membership to the Sustainable Purchasing Leadership Council including access to SPLC's Guidance, Webinars, Case Study Library, Member Search and more

## What is the cost of the program per organization?

MEMBERS: \$3,400  
(for up to three participants per organization)

NON-MEMBERS: \$4,600  
(for up to three participants per organization)

## Can my organization sponsor an entire cohort?

Yes! Contact [kris@sustainablepurchasing.org](mailto:kris@sustainablepurchasing.org) to learn more about special pricing for organizations that wish to sponsor an entire cohort for the sector of their choice.

## Can I participate in SPLC Benchmark without doing a cohort?

Yes! Contact [kris@sustainablepurchasing.org](mailto:kris@sustainablepurchasing.org) to learn more about *Individual Guided Assessments* which engage your organization in a private assessment to SPLC's Maturity Model.

## Learn more!

Visit [www.sustainablepurchasing.org/benchmark-platform/](http://www.sustainablepurchasing.org/benchmark-platform/)